

# Ernie Varitimos

Certified Scrum Master - Agile & Lean Coach

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## About Me

Over the past 18 years I have been leading projects as an Agile/Lean coach, mentor and Scrum Master. The majority of my work has centered on the assessment and transition of medium to large organizations from broken, waterfall-based methodologies to embracing Agile and Lean philosophy and developing functional teams, scaling agile practices across the enterprise. Built and led agile-based professional services organizations, serving a wide variety of technical initiatives in multiple industries.

## Experience

### JavaChief, Inc. – Chief Technologist

2001 - present

Trusted Advisor providing strategic guidance and assessments of corporate goals, processes and technology. Coach and mentor on process improvement and the implementation of Scrum, Agile and Lean philosophy and methods.

Provide Project Consulting and Professional Services, for the development of enterprise applications and services, at every stage of implementation; including the development of project vision, source and build highly functional teams, institute agile development methodologies, to define enterprise architectures.

### AppleInvestor – Business Owner and Financial Analyst

2008-present

Sole proprietor and developer of automated trading systems and publisher of online courseware and coaching programs for traders.

- Creator of the Apple Auto Trader and Alert subscription service with hundreds of traders, analysts and brokers as customers.
- Creator and publisher of online courses for retail and professional traders, that generates over \$100k/year revenue.
- Produce analytical videos on Apple and the financial industry, feature writer for online financial publications.
- Recently (August 2015) built a new service call TraderBot Marketplace, a project bidding site where traders go to engage developers to help them take their ideas from concept to working automated trading strategies and tools. Scheduled launch is early 2016.

### Sun Microsystems – Chief Architect Professional Services

1998 - 2001

Oversight and leadership of all professional services engagements. Managed and sourced team of Engagement Managers, Sun Architects, Project Managers, and Engineers for customer engagements.

- Established architectural competency in the Northeast region
- Developed and instituted regional engagement process
- Developed and instituted software development processes based on agile practices

## Expertise

Broad and deep expertise in a wide range of disciplines, from the development of web-based systems and corporate processes, to relationship management, business development, business start-ups, entrepreneurial endeavors, web systems, membership sites, multi-media creation/production and social media.

Expert with sourcing and leading diverse and remote development efforts, assessing alignment of business goals with capabilities, implementing lean and agile processes, operational improvement, technical architectures, and managing engagements.

## Education

### Northeastern University – Boston MA

1978 - 1982

B.S. Electrical Engineering



## Experience Highlights

### **Emdeon - Nashville TN, Strategic Consultant, November 2014 to March 2015**

Provided a division-wide assessment of corporate processes, team dynamics and technical architecture. Engaged in executive coaching and planning on team building and implementing agile methods, including scrum. Mentored VPs, Directors and Managers on Lean methods, such as developing strategic vision and goals by practicing PDCA cycles, performing Kaizens, documenting with A3s, and addressing concepts such as process leveling, pull systems, Kanban and Scrum.

### **Ness Principle Strategy Consultant, Fall 2012 to Spring of 2014**

Organized and built an elite development organization called the RAC Practice, which stood for Rails, Agile, and Cloud. Comprised of small, cohesive teams of highly skilled development craftsman and women who tackled specific engagements with were value-based revenue models. The teams practiced Scrum and Kanban. I sourced, hired and developed all the team members, including full-stack developers, Scrum Masters, Product Owners and Sales Executives. Trained them in the engagement process and then took on jobs.

Also led teams in strategic assessments of companies, where I would bring a small team to conduct interviews with the executive suite, selected middle management and line managers to build a profile of the company from a process, people, tools and architecture points of view. We would then present our finding in the form of a detailed assessment report. The reports would be action oriented, and often result in project work, that the RAC team might be part of.

### **National Grid Westborough, MA - Project Consultant, Enterprise Architect 2008-2011**

Coached and Led team in the development and enhancement of an enterprise application that managed B2B and B2C engagements. We practiced Scrum and XP methods, including continuous integration, story boarding, Unit testing, etc. The application required a completely new development direction, due to the current complexity, so I devised Lean methods for working with various departments and vendors, and redesigned the development methodology and architecture to suit a more agile approach to development.

### **Liberty Mutual, Weston MA, Project Consultant 2001-2004**

Liberty acquired a small property casualty firm, and my job was to lead the integration of their existing product and organization into the Liberty enterprise suite. I developed the project plan, sold it to Liberty stakeholders, and designed the operating facilities of a new location to accommodate an agile development methodology. Sourced and hired a large development team of nearly 40 people, including architects, engineers, designers, and testers. Also recruited top SMEs from the acquired company and trained them to be product owners.

This was a 3-phased plan that was designed first to train the existing team members on agile methods and enterprise architecture and development, then build the team and facility, then engage in the development of the enterprise application.

### **Sun Microsystems Professional Services - Chief Architect 1998-2001**

Managed a large team of elite Architects, project managers, engagement managers, engineers and development partners. Oversaw all professional engagements, established the overall engagement process, as well as the development processes, all patterned after Agile and XP methodologies. Transformed from a highly prescriptive methodology based on RUP to a more Agile one that was something we called Extreme RUP, and eventually became known as the Sun Dot Com methodology.